

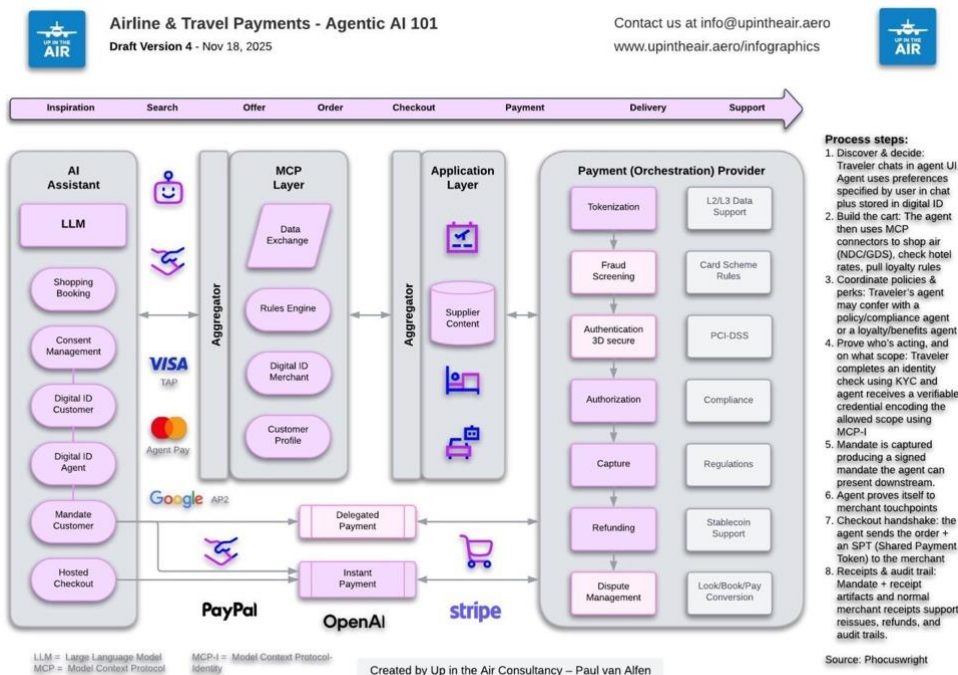


Welcome to edition 7 of the [Up in the Air | Consultancy](#) monthly newsletter! It includes a round up of the content that I recently shared, plus some additional news and background items.

## **i** Travel Fintech News

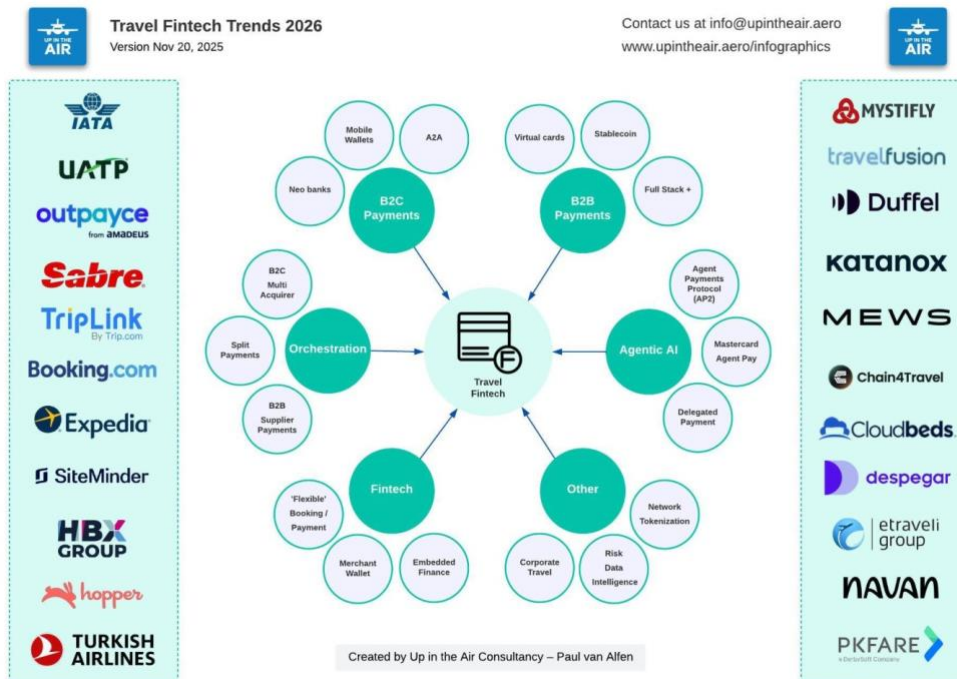
### *Airline & Travel Payments - Agentic AI 101*

It's hard to keep up with the developments around agentic commerce in travel, so sharing a 'working infographic' ('cheat sheet') to keep track of the latest status. Any feedback that helps to create awareness in the wider travel payments community is welcome!



Updated [Up in the Air | Consultancy](#) infographics on travel fintech and the vendor landscape for 'pay-in'





## i Vendor News

SAS inks deal with [mnc.aero](#) to improve payment reconciliation

“ Airline payment solutions provider [mnc.aero](#) has signed a deal with [SAS - Scandinavian Airlines](#) to allow the latter to implement adad, its payment reconciliation platform. Through this collaboration, SAS is set to be able to simplify its payment reconciliation processing, optimise transaction matching, and benefit from scaled visibility into its revenue flows. Utilising [mnc.aero](#)’s solution will allow SAS to minimise manual reconciliation efforts and make financial closing processes more efficient while also ensuring complete auditability over its payment flows. ”



Click on the image to read the full press release on The Paypers

### *Revolut partners with Booking.com*

“ [Revolut](#) has introduced a new payment arrangement with online travel platform [Booking.com](#), extending the availability of its checkout tool, Revolut Pay. The move comes as the number of monthly active Revolut Pay users continues to grow, reaching nearly two million. [Booking.com](#) has incorporated Revolut Pay into its checkout process, allowing customers to pay for accommodation with a one-click redirect through the Revolut app. Flight and car reservations are expected to follow. Users complete transactions through biometric authorisation in the app, and payments can be made in multiple currencies. ”



Click on the image to read the article on The Paypers

## *WEX® and [actuary.aero](#): Powering Transparency and Intelligence Across Travel Payments*

“ For decades, money in travel has moved at lightning speed. From travellers to agents, and from agents to airlines, hotels and other suppliers. Yet despite the volume and velocity, disconnected systems and fragmented data make it difficult for agencies, acquirers and suppliers to see the full picture of how payments flow through the ecosystem.

That’s the gap [WEX](#), a global leader in travel payment solutions, and [actuary.aero](#), a pioneer in transaction-level payment intelligence, are working to close. Their new partnership brings greater transparency and data-driven insight to the complex world of B2B travel payments, changing how travel intermediaries monitor and manage payment flows. ”

Read the full press release here: <https://www.wexinc.com/resources/blog/wex-and-actuary-aero-powering-transparency-and-intelligence-acrosstravel-payments/>


## **i** Airline & Travel Payments 101

### *How lodge cards simplify corporate travel*

“ A lodge card is a type of corporate credit card—whether physical or virtual—that businesses use solely to manage travel-related expenses like flights, hotels, and car rentals.

Unlike individual credit cards issued to travelers, a lodge card is usually held by an organization’s travel management company (TMC) or corporate travel department and used to settle multiple bookings in one account. Lodge cards help simplify travel expense tracking by consolidating charges from multiple suppliers into a single, detailed invoice.

They are used in corporate travel programs to monitor spending, reduce fraud risks, and simplify billing processes. For example, a business might use a lodge card to pay for all employee flights booked through a global distribution system (GDS). ”

Watch the short explainer video by [AltexSoft](#) below 



Click on the image to watch the video

## Blogs, white papers and other content

*The Crypto Payment Orchestration Playbook*, by [Yuno](#)

Breaking barriers between fiat and crypto payments. Discover how orchestration can turn complexity into growth opportunities.



Click on the image to go to the download page



## Travel Technology Providers Landscape

**AltexSoft**'s latest update of this map, containing in total over 1,800 companies across 13 categories, covering various areas of the travel technology landscape.



Click on the image to read the blog and view the complete list

## Global Payments Report 2026

Download **Ravelin Technology**'s 46-page Global Payments Report 2026 to explore:

- 3D Secure performance in 37 countries, globally and by card scheme
- Country rankings, year-on-year comparisons, and analysis
- 10 key payments trends
- Riskiest payment methods and channels
- Authentication motivators and challenges, according to merchants
- Global SCA regulation map



Click on the image to download the report

## **i** Upcoming and recent events

Converge by [actuary.aero](#) 2026

Amsterdam will be the location for the 4th edition of the 'Converge by [actuary.aero](#)' event, the highly rated community gathering of travel / fintech thought leaders, experts and other stakeholders.

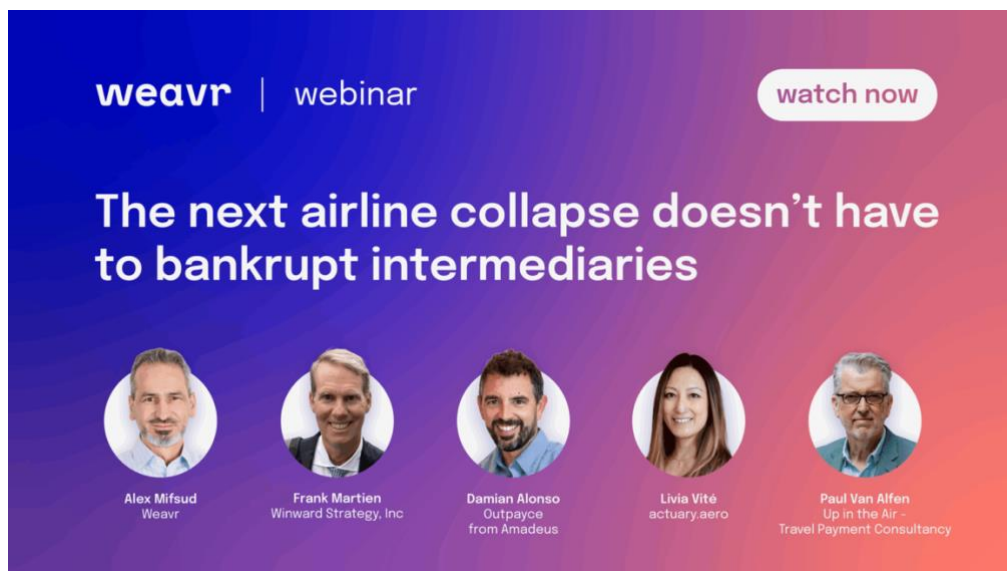




Click on the image for more information

[Weavr.io](#) Webinar replay: *The next airline collapse shouldn't threaten intermediaries*

“ Our panel of senior travel payment experts explore why airline failures create cascading losses – and how pairing issuing with acquiring can finally give the industry control. ”



Click on the image to watch the recording

**[IXOPAY](#) Webinar Replay—Travel Payments Unpacked: Practical Solutions for Industry Professionals**

- Pre-Pandemic to Crisis: A Wake-Up Call
- [Kiwi.com](#)'s Strategic Response
- The Orchestration Layer Implementation
- Understanding Travel Payment Complexity
- Alternative Payment Methods: Promise vs. Reality
- The Evolution Continues



Click on the image to watch the recording

## i Jobs

### *Senior Manager, Airline Payments Sales at [Sabre Corporation](#)*

As the Head of Airline Payments Americas, you will lead commercial efforts across the Americas region focused on acquiring new customers and manage the accounts of current customers accelerating market adoption of Sabre Travel Payments. This role blends strategic business development with hands-on sales execution to drive growth in a dynamic, high-opportunity region. You will create and guide a small team through functional leadership, influence go-to-market strategies and build trusted partnerships that fuel long-term success.

For more information:

[https://sabre.wd1.myworkdayjobs.com/SabreJobs/job/Brazil-Remote/Senior-Manager--Airline-Payments-Sales\\_JR107099](https://sabre.wd1.myworkdayjobs.com/SabreJobs/job/Brazil-Remote/Senior-Manager--Airline-Payments-Sales_JR107099)

### *Commercial Strategy Manager - FinTech at [Booking.com](#)*

The FinTech business unit at [Booking.com](#) aims at removing financial friction from the travel experience for both travelers and our accommodation partners. The Commercial Strategy team within FinTech is supporting that ambition by driving new financial products that reduce such financial frictions from an initial idea to go-live and incubation. This role includes the following responsibilities:

- Identifying, shaping and bringing to life new financial products
- Enabling strategic decision making across FinTech
- Driving the development of new capabilities where needed
- Supporting commercial optimization with insights & advice

For more information: <https://www.linkedin.com/jobs/view/4336672781/>

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[Airline Retailing Payments](#) Up in the Air's Airline Retailing (Offer/Order/Settle/Deliver, NDC) page for the Airline & Travel Payments community

[Think Travel Payments](#) Webinar Series

YouTube:

[UpintheAirPay](#)

*Would you like to suggest content for this newsletter? Contact me at [paul@upintheair.aero](mailto:paul@upintheair.aero)*

